Message from the Director

International Field Studies for Graduate Students

At the Lubin School of Business of Pace University, we offer various ways for our graduate students to receive the necessary understanding of international business. First, we offer a “career concentration” in international business in our MBA program. Students who opt for this contemporary study of an evolving field are exposed to five courses in the broad field of international business. Next, for those students who choose a career concentration other than international business, there is a requirement that one course be taken in international business (usually as one of the breadth electives in the MBA program; see your friendly academic advisor if you are not sure what this means). Also, we do have a number of student exchange relationships with fine European and Asian institutions. However, student exchanges have not been popular at Lubin, mainly because of the constitution of our student body. Since we still feel it is important to have some form of international interaction, we now offer a significant number of “international field studies”.

An international field study is an educational experience that allows the student to interact directly with people in another country or countries. Each three-credit course has approved learning outcomes, usually involves domestic preparation, a one to two week trip, and some form of academic deliverable that can be assessed relative to the assignment of a grade. If the field study is not in the career concentration of the student, it can usually be used as a breadth elective (once again, if you are not certain, be sure to ask your academic advisor how a particular field study may be applied to your degree requirements). If the field study is in the career concentration, it may be possible to apply it as a substitute course if it is not a requirement.

We at Lubin feel strongly about applying theory to practice, and this is about as close to application as it can be when it comes to understanding other cultures’ relation to business. Moreover, the field study enables students to strengthen bonds with their peers and faculty. Although our costs are significantly below what an individual would normally pay for the same trip, we do charge beyond the cost of a 3 credit course. The field studies usually require one to two weeks away from home, and students who are working need to plan their busy work and personal schedules around that period of time.

I hope you will consider taking an international field study in the future. The schedule of courses is posted in various places on the fourth floor, on the website, and you can always ask John Meletiadis, Associate Director for the Center for International Business Development (CIBD), the academic departments or your academic advisor about planned, upcoming courses.
Dear Students:

On behalf of the Office of Graduate Academic Advisement and Student Development (OGAASD), I want to take this opportunity to introduce myself. I am very excited to be joining the staff of OGAASD as Director and working with Lubin Graduate students.

With the beginning of the semester fast approaching, feel free to stop by and make an appointment for advisement or ask questions. As you are aware, the OGAASD’s main goal is to keep you informed and we are here to assist you with your academic endeavors.

I look forward to meeting you in the upcoming months!
Best wishes for a wonderful start to the semester!

Sincerely,
Amy Small
Director

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Spotlight

Mr. John Meletiadis
Associate Director for the Center for International Business Development (CIBD)

The CIBD is proud to announce the appointment of Mr. John Meletiadis to the position of Associate Director for the Center for International Business Development (CIBD) at the Lubin School of Business. John is a graduate of the MBA program at Georgetown University where he specialized in International Business and he completed his undergraduate degree in Economics and Political Science at NYU. He worked in the Marketing Department of British American Tobacco (BAT) prior to joining the Center. His wide range of skills, including marketing, financial modeling, international relations, and foreign language abilities, will be a tremendous asset to the future goals of the CIBD. John will be working closely with faculty and department chairs who are organizing field study trips, as well as with colleagues in our many partner institutions as we continue to deepen those relationships and build new ones.

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Save the Date

Lubin Graduate International Field Study Courses!

**FIN 680 C, CRN# 56286, Poland and Germany!**
Instructor: Dr. Michael Szenberg
Trip Dates: May 30th– June 10th
Cost: $2600*

**INB 670A, CRN# 52380, China, Beijing, Hong Kong**
Instructors: Dr. Eisner and Dr. Byrne
Cost: $2600*
Trip Dates: March 16th–26th

**INB 670E, CRN # 34421, Northern Europe**
Instructors: Dr. Gheras and Dr. Sandler
Cost: $2600*
Trip Dates: May 23rd- June 2nd (to be confirmed)

*All costs are subject to change.
Dear Lubin Graduate Students:

The Lubin Graduate Society [LGS] has been active for two years and is dedicated to offering various events to help you connect with your fellow classmates and feel a sense of community here at Pace. Our mission is to provide a forum that promotes involvement; fosters career advancement and professional equity; invokes innovation, diversity and creativity; and builds friendships, networks and togetherness among our graduate students. Many of you have been enjoying the LGS activities thus far and I would like to take this opportunity to tell you a little bit more about LGS and how you can become involved.

Every Lubin graduate student is automatically an LGS member and is invited to all of our events. We advertise our events through the Lubin Listserv (over e-mail) and through flyers that we post on campus. Some of you may have also met some of our current Executive Committee members:

President – Jeffrey Scher
Vice President – Vishal Anand
Career Committee Co-Chairperson – Rich Miller
Career Committee Co-Chairperson – Janice Darmody
Marketing Committee Chairperson – Elina Krasnopolsky
Fundraising Committee Co-Chairperson – Sarang Vora
Fundraising Committee Co-Chairperson – Rashmi Khemani
Social Committee Co-Chairperson – Aba Forson
Social Committee Co-Chairperson – Jessica Skinner
Finance Club Committee Chairperson – Casey Flavin

We organize a variety of events to help students network and enjoy their experience at Pace. Some examples are:

- One large social mixer each semester (approx 100 students showed up to the last 2 events)
- Summer social event for students taking classes in the summer
- Orientation social event—LGS plans attends a social mixer for all of the new Lubin graduate students at the beginning of every semester.
- Three “Weekday night Wind-down” pizza nights during each semester.
- Career related activities (We held our 1st Annual MBA/MS Career Fair in October)
- Faculty dinner or lunch – a few students are invited to meet with some professors for the meal

We are always looking for new students to help continue the progress of LGS. If you are interested in getting involved, please send an e-mail to LGS@pace.edu or fill out the Interest Form on our website (www.pace.edu/Lubin School of Business/Graduate/Graduate Advisement/Lubin Graduate Society/Contact Us) and we will get back in touch with you. We hold meetings approximately once a month that are announced through the Lubin Listserv.

We look forward to seeing you at our upcoming meetings and events. Have a great semester!

Sincerely,
Jeffrey S. Scher
LGS President
Spring 2005 Registration Dates

Telephone and Web
November 15th-January 7th (payment due by January 7th)
January 8th-January 16th (payment due 48 hours after registration)

In Person
January 18th-January 21st (payment due same day)
January 24th-January 31st with $100 late fee (payment due same day)

Summer I 2005 Registration Dates

Web
March 14th-May 19th (payment due by May 19th)

In Person
May 20th-May 27th (payment due same day)
May 31st-June 7th with $50 late fee (payment due same day)

Summer II 2005 Registration Dates

Web
March 14th-July 5th (payment due July 5th)

In Person
July 6th-July 12th (payment due same day)
July 13th-July 20th with $50 late fee (payment due same day)