INTRODUCTION TO REAL ESTATE APPRAISAL (R-1)
Learn appraisal principles and the valuation process with emphasis on residential properties. Topics include: property description; types of value, the three approaches to value, legal and economic considerations, federal legislation.

A 30-hour qualifying course. Approved for 22.5 hrs. of CE for Salespersons and Brokers (exam required) *. 90% attendance is required.

Cost: $295 (for class instruction time only)

VALUATION PRINCIPLES & PROCEDURES (R-2)
Learn the application of sound value principles and generally accepted procedures in the preparation of appraisals of residential properties, including single-family and multi-family residences, condominiums, and co-operatives. Topics include: statistical concepts, sales comparison approach, site valuation, cost and income approach, valuation of partial interest, reconciling property value estimates and NYS regulations.

A 30-hour qualifying course. Approved for 22.5 hrs. of CE for Salespersons and Brokers (exam required) *. 90% attendance is required.

Cost: $295 (for class instruction time only)

FAIR HOUSING, FAIR LENDING, & ENVIRONMENTAL ISSUES (AQ-1)
Learn about housing discrimination, fair housing enforcement, the role of the appraiser as an institution-affiliated party, and USPAP regulations. Topics include: environmental and concerns and legislation, comprehensive environmental response, Compensation Liability Act and liability of lenders.

A 15-hour qualifying course. Approved for 15 hrs. of CE for Salespersons and Brokers (exam required) *. 90% attendance is required.

Cost: $150 (for class instruction time only)

**TAKE ALL 3 FOR $ 595.00!! (20% Discount)**

To register, contact Cathy Pagano at (914) 773-3714 or cpagano@pace.edu

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