The Topic Was Race:
Two Members of the Lubin Community Share Their Thoughts

During the first weekend in November 2001, a group of students, faculty and staff gathered to discuss the role of race at Pace University. The two-day workshop was co-sponsored by the Office of Multicultural Affairs (OMA) and the Office of the Provost, and I was lucky enough to attend. We, the participants, spanned the spectrum in terms of gender, race, age, sexuality, professional title, and geography, but for that weekend, the topic was RACE.

Spending your weekend talking about racism may not sound like fun, but the facilitators from Karp Consulting made the experience challenging, rewarding, and meaningful. As a group we confronted our perceptions, our actions and ourselves, but we also laughed, learned, and were inspired. I've attended a lot of workshops on this topic, and I thought I knew all I needed to about race—but I was wrong. I think each of us walked away from the experience with a better understanding of the role race plays in our lives inside and outside the University. I know I did.

As a group, we decided to continue to work together and now meet regularly as The Working Group on Racism (we haven't come up with a snazzy title yet). Our mission is to encourage the University community to more actively explore how race affects our lives at Pace and lobby for funding to support more programs like the one we experienced.

If you would like to get involved, or just want to learn more about my workshop experience, please contact me at 212-346-1984 or kbutler@pace.edu. I look forward to hearing from you.

- Kelly Butler, Academic Advisor, Office of Graduate Academic Advisement and Student Development

When I heard about the workshop on Institutional Racism, I was excited because I think that this is a really important issue. Most of us are "good" guys and bear no intentional ill-will against others; however, we also bear the burden of social and communal attitudes that are seemingly "backed up" by facts. These attitudes and points-of-view often lead us to opinions that are unfair to other groups. In order to ensure that we are not influenced by these unconscious biases, we need to think openly about the issues.

This is what I see as the contribution of the Working Group on Racism -- organizing workshops and other forums where we can confront our ideas on race, nationality, and other social groupings. This question is not restricted to whites; blacks could also harbor prejudices. Similarly, the issue goes beyond color -- people may have prejudices regarding other nationalities -- for example, Arabs about Israelis and vice-versa.

Finally, what do we have to gain from such soul-searching? I believe the payoff is two-fold: 1) equity and, as important, 2) greater material gains from co-operation between people of different groups.

- P.V. Viswanath, Professor, Finance and Economics Department
Building Your Career

Whether you are conducting your first job search or hoping to advance within your current company, the Office of Career Services and Cooperative Education can help. Their latest New York staff member, Ms. Helene Cruz, Assistant Director of MBA Programs, will focus her efforts on designing programs for graduate business students. We encourage you to take advantage of the Office of Career Services on your campus by making an appointment with a counselor at 212-346-1610 (NY) or 914-422-4016 (WP) or visiting their website at www.pace.edu/coopcs.

If you have questions about, or would like to sign up for, any of the following events, contact your campus Career Services office at the numbers listed above.

**Upcoming New York Events**

**Wednesday, March 20**
Careers in Finance: New York Society of Security Analysts (NYSSA)
One Pace Plaza, Level B, Student Union
3:00 p.m. - 5:00 p.m.

**Tuesday, March 26**
Careers in Accounting Seminar
Michael Schimmel Lobby, Pace Downtown Theater
3:00 p.m. - 5:00 p.m.

**Wednesday, April 3**
Researching the Company
Electronic Classroom, Birnbaum Library
3:30 p.m. - 5:00 p.m.

**Wednesday, April 10**
Careers in Non Profits
One Pace Plaza, Level B, Student Union
12:00 p.m. - 1:15 p.m.

**Thursday, April 11**
Advanced Resume Writing & Interviewing Techniques
41 Park Row, 14th Fl., Conference Room
3:00 p.m. - 5:00 p.m.

**Friday, April 12**
Backpack for Briefcase
41 Park Row, 16th Fl.
Dyson Conference Room
12:00 p.m. - 2:00 p.m.

**Thursday, April 18**
International Student Job Search Seminar
Michael Schimmel Lobby, Pace Downtown Theater
3:30 p.m. - 5:00 p.m.

**Friday, May 3**
Advanced Resume Writing & Interviewing Techniques
41 Park Row, 14th Fl.
Conference Room
3:00 p.m. - 5:00 p.m.

**Friday, May 31**
So, You Don't have A Job Yet
41 Park Row, 16th Fl.
Dyson Conference Room
12:00 p.m. - 2:00 p.m.

**Executive Recruiter Fair**
TBA

**Upcoming White Plains Events**

**Tuesday, March 19**
Mock Interview Day
Your chance to practice interviewing with professional recruiters!
Suite 218, Lubin Graduate Center, White Plains
10:00 a.m. - 6:00 p.m.

**Thursday, April 11**
Interviewing Workshop
Suite 218, Lubin Graduate Center, White Plains
5:00 p.m. - 6:00 p.m.

**Monday, May 13**
Interviewing Workshop
Suite 218, Lubin Graduate Center, White Plains
5:00 p.m. - 6:00 p.m.

---

**Pace Portfolio Takes Off!!**
By P.V. Viswanath, Professor, Finance and Economics Department

The Lubin School of Business has begun an official Student Managed Investment Portfolio (SMIP). Started with money provided by the school, the fund is managed by students who are registered in the two sections of the SMIP course, taught by Professors P.V. Viswanath (New York City) and Ron Filante (Pleasantville).

Five students, in all, from both campuses, as well as the two professors, attended the second annual National Student Investment Strategy Symposium and Portfolio Competition, sponsored by the University of Dayton, on February 21-22. The Lubin attendees were in search of nuggets of wisdom that would help them find undervalued stocks to add to their SMIP. In addition, one of the graduate students, Robert Candella, was invited to sit on one of the panel sessions at the Symposium and ask questions of the professional presenters at the conference. The first day of the Symposium featured presentations by investment community stars such as Leah Modigliani, from Morgan Stanley, and Gerald Cohen, from Merrill Lynch. The second day featured panel discussions, including one on Emerging Markets, organized and moderated by Prof. Jorge Pinto of Lubin’s Center for Global Finance. The second day also included competitive presentations by student managed investment portfolios from different schools. Since the Lubin fund has only just begun, it was too soon for the Lubin team to participate this year, but watch out next year!

---

Director's Newsletter
The Mid-Atlantic Club of New York City
Luncheon Program for Spring 2002

The Mid-Atlantic Club is a network of professionals in the global business, political, financial, and academic worlds. The Club hosts speakers at exclusive luncheons organized once a month, and Professor Stephen Blank serves as its President.

FOUR spaces at the luncheon are open to Lubin graduate students at a reduced price of $10 (the normal fee is $50). Therefore, seats will be filled on a first come, first served basis. This is an excellent opportunity to meet and interact with scholars and experts, thereby increasing your network in the corporate world.

Please contact Denise Lucena of the Office of Graduate Academic Advisement and Student Development at dlucena@pace.edu if you are interested in attending.

The luncheon will be held at the Yale Club (50 Vanderbilt Avenue, directly next to Grand Central Terminal) from 12:15 p.m. – 2:15 p.m.

March 14
“The Emerging North American Community”
Dr. Stephen Blank
Professor at Pace University

Registration Reminders!

**Summer Session I begins:** Monday, June 3
Online/Telephone registration: March 4-May 23*
In-person registration: May 24-31**
In-person registration with $50 late fee: June 3-7**

**Summer Session II begins:** Monday, July 15
Online/Telephone registration: March 4-July 11***
In-person registration: July 12**
In-person registration with $50 late fee: July 15-19**

* Payment must be received by May 23
** Payment must be received the day of registration
*** Payment must be received by July 11

Proficiency Examination Guidelines 2002

Applications for Examination are available at the Office of Graduate Academic Advisement and Student Development (OGAASD).

(212)346-1984 NYC  (914) 422-4188 WP

New York *
Saturday, June 8, 2002

* This date (only on the NY Campus) do not apply for BUS 041: Computer Applications. Please call for specific date.

White Plains
Saturday, June 8, 2002

The proficiency exam for BUS 043: Business Writing is only offered during Orientation. Please contact the OGAASD for the specific date and time.

Preliminary Skills courses/proficiency examinations must be completed within your first academic year. If you do not pass an exam, you are required to take the corresponding course for degree completion.

Eligibility:

Any currently enrolled graduate student who did not receive waiver based on transcript evaluation is eligible. NOTE: Students may not sit for an examination for a course already taken in the Lubin Master’s program. In addition, an exam may be taken only once. Students may not retake any exam.

Grading:

All examinations are graded on a pass/fail basis. Results are mailed to students approximately six to eight weeks after the exam date. Results will not be given over the phone.

Cost:

Each exam is $60 and the fee must be paid at the Student Accounts and Registrar Services Office (SARS). The paid application must be submitted to the OGAASD.
$2,500 Scholarship Available

The William C. Freund Center for the Study of Securities Markets generously sponsors annual scholarships, which are made possible by the proceeds from its Annual Securities Industry Conference. The scholarships are open to any qualified graduate or undergraduate Lubin student majoring in finance or economics who demonstrates an interest in securities markets, the securities industry, or the financial services industry in the US or internationally.

Five scholarships in the amount of $2,500 each will be awarded on the basis of demonstrated interest in financial markets, scholastic merit (including an outstanding record of academic achievement), and financial need.

Interested students should submit an application, letters of recommendation from two faculty members, a personal statement, and transcripts of all academic studies by April 15, 2002.

Applications will be screened by the William C. Freund Center for the Study of Securities Markets. Final selections will be made by a committee of faculty members from the Department of Finance and Economics.

Students will be notified by June 10, 2002 of the committee’s selections. Scholarships will be awarded for the 2002-2003 academic year and can be applied towards tuition and other out-of-pocket academic expenditures, including dormitory fees, books, and supplies. Only matriculated students who will be enrolled in courses at Pace University for both the fall and spring semesters of 2002-2003 will be considered.

Applications are available from the Finance and Economics Department and the Office of Graduate Academic Advisement and Student Development.

Good luck!

Award Opportunities for Graduating Students

If you have filed for graduation and have a 3.75 QPA or better, you may be eligible for one of the following awards:

Outstanding Student Award

The Outstanding Student Award is given by the faculty to the student who has most significantly contributed to advancing the mission of the Lubin School of Business while maintaining an excellent academic profile. This award is presented on both the New York and White Plains campuses.

Alumni Association Award

The Alumni Association Award is presented to a graduating, part-time student in recognition of exceptional dedication to the Pace community while achieving academic excellence.

To be considered for any of the awards listed above, submit the following by March 15, 2002

- A self-nominating letter
- A current resume
- Two letters of recommendation from current faculty members

Send these documents to:

Denise Lucena, Director
Office of Grad. Academic Advisement & Student Development
Lubin School of Business
1 Pace Plaza
4th Floor West, Section E
New York, NY 10038

In addition to the awards listed above, students on each campus with the highest cumulative QPA will automatically be given the Departmental Award in his/her major’s department.

Beta Gamma Sigma

Beta Gamma Sigma is the highest national scholastic recognition that a student can receive at a collegiate school of business accredited by the AACSB. Membership in Beta Gamma Sigma is restricted to outstanding scholars in an undergraduate or graduate program. For eligibility, graduate students must have filed for graduation in the calendar year 2002, achieved a minimum QPA of 3.72, which ranks them in the upper 20 percent of their graduating class. Eligible students will be invited to join Beta Gamma Sigma and induction ceremonies will be held this semester.

Ask the Director

Continued from Page 1

Some faculty will conduct the maximum number of classes (half of the total number of traditional class meetings, or usually 7) via the internet while others will only use the technology sporadically in the course, and may meet close to the usual number of contact hours. I recommend that you contact the faculty person who is teaching the course to learn their plans for the course you are considering taking. The online learning experiences will typically be completed on your own time, but within a particular time frame, and will not be real time with your class meeting in a group. Before registering for a web-assisted course, consider your level of access to technology and whether you are a self-motivated person who can keep up with online assignments.

Do you have a question for the Director? Please send your inquiries to kbutler@pace.edu and write Ask the Director in the subject line.